

## **Press Information**

# Truck deliveries January-July 2006

Total deliveries of trucks from the Volvo Group's three truck companies increased 3% through July this year, compared with the year-earlier period. Deliveries from Mack rose 7%, while deliveries from Renault Trucks were up 10%. Deliveries from Volvo Trucks decreased 3% during the period.

Total deliveries by market for the Volvo Group's truck companies (Mack, Renault Trucks and Volvo Trucks):

Delivered Units	Year-to-Date		Change
Volvo Group	2006	2005	
Europe	68 663	60 853	13%
Western Europe	59 116	54 072	9%
Eastern Europe	9 547	6 781	41%
North America	41 954	37 025	13%
South America	6 612	6 452	2%
Asia	6 686	16 548	-60%
Middle East	4 305	14 278	-70%
Other Asia	2 381	2 270	5%
Other markets	5 739	5 123	12%
Total Volvo Group	129 654	126 001	3%

#### Mack

Deliveries from Mack through July totalled 22,264 units, up 7% from the same period a year ago. The gains reflect the strong buying interest in the North American market earlier this year, driven by customers seeking to purchase trucks before the new emissions regulations set to take effect in January 2007.

## Deliveries by market area:

Delivered Units	Year-to	Change	
Mack	2006	2005	
North America	19 790	18 781	5%
South America	1 683	1 165	44%
Asia	67	101	-34%
Middle East		99	
Other Asia	67	2	
Other markets	724	698	4%
Total Mack	22 264	20 745	7%

#### **Renault Trucks**

Deliveries through July totalled 47,322 trucks, a rise of 10% compared with the year-earlier period, thanks to stronger deliveries of heavy duty trucks (mainly Renault Premium).

## Deliveries by market area:

Delivered Units	Year-to-Date		Change
Renault Trucks	2006	2005	
Europe	40 667	35 450	15%
Western Europe	36 543	32 378	13%
Eastern Europe	4 124	3 072	34%
North America	430	221	95%
South America	765	480	59%
Asia	2 408	4 376	-45%
Middle East	2 189	4 166	-47%
Other Asia	219	210	4%
Other markets	3 052	2 588	18%
Total Renault Trucks	47 322	43 115	10%

#### **Volvo Trucks**

Volvo Trucks' deliveries during the period January-July amounted to 60,068 vehicles, a decrease of 3% compared with the year-earlier period.

The reduction relates mainly to lower delivery volumes to Iran. Excluding this market, deliveries increased by 11%. In Europe, deliveries increased by 10%. On the German and Italian markets, the number of delivered trucks increased by 18% (2,619 vehicles) and 50% (1,973 vehicles) respectively. In Eastern Europe too, there was considerable demand for Volvo trucks. In Poland and Russia, deliveries increased by 75% (1,215 vehicles) and 96% (1,205 vehicles) respectively.

In North America, the number of delivered trucks amounted to 21,734 (18,023), corresponding to an increase of 21%. In South America, however, deliveries dropped by 13% to 4,164 trucks (4,807).

### Deliveries by market area:

Delivered Units	Year-to-Date		Change
Volvo Trucks	2006	2005	
Europe	27 996	25 403	10%
Western Europe	22 573	21 694	4%
Eastern Europe	5 423	3 709	46%
North America	21 734	18 023	21%
South America	4 164	4 807	-13%
Asia	4 211	12 071	-65%
Middle East	2 116	10 013	-79%
Other Asia	2 095	2 058	2%
Other markets	1 963	1 837	7%
Total Volvo Trucks	60 068	62 141	-3%

August 28, 2006

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