

# **Press Information**

# Truck deliveries January-August 2006

Total deliveries of trucks from the Volvo Group's three truck companies increased 3% through August this year, compared with the year-earlier period. Deliveries from Mack rose 5%, while deliveries from Renault Trucks were up 10%. Deliveries from Volvo Trucks decreased 3% during the period. Excluding Middle East, deliveries for Volvo Trucks rose by 11%

Total deliveries by market for the Volvo Group's truck companies (Mack, Renault Trucks and Volvo Trucks):

Delivered Units	Year-to-Date		Change
Volvo Group	2006	2005	
Europe	73 833	65 369	13%
Western Europe	63 361	57 993	9%
Eastern Europe	10 472	7 376	42%
North America	46 660	42 043	11%
South America	7 669	7 347	4%
Asia	7 362	17 567	-58%
Middle East	4 636	15 097	-69%
Other Asia	2 726	2 470	10%
Other markets	6 442	5 656	14%
Total Volvo Group	141 966	137 982	3%

### Mack

Deliveries from Mack through August totalled 24,863 units, up 5% from the same period a year ago. Supply chain capacity has become an issue in light of the historically high demand for trucks ahead of the US'07 emission regulations coming in January.

## Deliveries by market area:

Delivered Units	Year-te	Change	
Mack	2006	2005	
North America	21 976	21 307	3%
South America	1 964	1 456	35%
Asia	72	101	-29%
Middle East		99	
Other Asia	72	2	
Other markets	851	811	5%
Total Mack	24 863	23 675	5%

### **Renault Trucks**

Deliveries through August totalled 51,351 trucks, a rise of 10% compared with the year-earlier period. The strongest increase comes from the heavy duty trucks (+21%), mainly due to the Renault Premium range (+29%), which is receiving very good interest from the customers in terms of cost efficiency and driving comfort.

## Deliveries by market area:

Delivered Units	Year-to-Date		Change
Renault Trucks	2006	2005	
Europe	43 895	38 390	14%
Western Europe	39 284	35 101	12%
Eastern Europe	4 611	3 289	40%
North America	487	239	104%
South America	870	553	57%
Asia	2 721	4 920	-45%
Middle East	2 458	4 693	-48%
Other Asia	263	227	16%
Other markets	3 378	2 733	24%
Total Renault Trucks	51 351	46 835	10%

### **Volvo Trucks**

Volvo Trucks' deliveries during the period January-August amounted to 65,752 vehicles, a decrease of 3% compared with the year-earlier period. Excluding Iran, deliveries rose by 11%.

In the North American market, deliveries were up 18% to 24,197. Deliveries in Europe increased 11% and amounted to 29,938. In Poland and Russia, the demand was highly significant and deliveries rose by 70% (1,299) and 77% (1,269) respectively. The positive trend also continued in Germany and Italy, where the number of Volvo trucks delivered amounted to 2,771 (+18%) and 2,048 (+48%), respectively.

## Deliveries by market area:

Delivered Units	Year-to-Date		Change
Volvo Trucks	2006	2005	
Europe	29 938	26 979	11%
Western Europe	24 077	22 892	5%
Eastern Europe	5 861	4 087	43%
North America	24 197	20 497	18%
South America	4 835	5 338	-9%
Asia	4 569	12 546	-64%
Middle East	2 178	10 305	-79%
Other Asia	2 391	2 241	7%
Other markets	2 213	2 112	5%
Total Volvo Trucks	65 752	67 472	-3%

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