



AB Volvo

## Press release

# Truck deliveries in February 2014

**Deliveries from the Volvo Group's truck operations in February 2014 amounted to 15,689 vehicles. This was an increase of 28% compared with the year-earlier month.**

### Volvo Group

Total deliveries by market for all brands (Volvo, Mack, Renault Trucks, UD and Eicher):

Delivered Units	February		Change	Year-to date		Change
	2014	2013		2014	2013	
<b>Volvo Group</b>						
Europe	5 654	4 939	14%	10 737	9 314	15%
Western Europe	4 290	3 757	14%	8 240	7 380	12%
Eastern Europe	1 364	1 182	15%	2 497	1 934	29%
North America	3 896	2 519	55%	8 074	4 481	80%
South America	2 505	1 903	32%	4 085	3 514	16%
Asia	2 406	1 820	32%	4 263	3 647	17%
Other markets	1 228	1 091	13%	2 142	2 107	2%
<b>Total Volvo Group</b>	<b>15 689</b>	<b>12 272</b>	<b>28%</b>	<b>29 301</b>	<b>23 063</b>	<b>27%</b>
Light duty (< 7t)	914	840	9%	1 567	1 735	-10%
Medium duty (7-16t)	1 035	1 241	-17%	2 032	2 307	-12%
Heavy duty (>16t)	13 740	10 191	35%	25 702	19 021	35%
<b>Total Volvo Group</b>	<b>15 689</b>	<b>12 272</b>	<b>28%</b>	<b>29 301</b>	<b>23 063</b>	<b>27%</b>
<b>Non-consolidated operations</b>						
Eicher (100%)	2 269	3 041	-25%	4 413	6 250	-29%
DND (100%)	2	9	-78%	2	30	-93%
<b>Total Volumes</b>	<b>17 960</b>	<b>15 322</b>	<b>17%</b>	<b>33 716</b>	<b>29 343</b>	<b>15%</b>

### Volvo

In February 9,854 Volvo trucks were delivered, an increase of 45% compared with the same month last year.

In Europe 3,558 vehicles were delivered during February, up by 38% compared with February 2013. February 2013 included several down-days in production resulting in fewer production days compared with 2014.

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February deliveries in North America increased 69% to 2,412 vehicles in comparison with the same period last year. The increase is partly due to several down-days in February 2013.

February deliveries in South America increased 43% to 2,367 trucks compared with February 2013.

Deliveries by market area:

Delivered Units	February		Change	Year-to-date		Change
	2014	2013		2014	2013	
<b>Volvo</b>						
Europe	3 558	2 578	38%	6 932	4 773	45%
Western Europe	2 427	1 625	49%	4 899	3 232	52%
Eastern Europe	1 131	953	19%	2 033	1 541	32%
North America	2 412	1 426	69%	4 845	2 214	119%
South America	2 367	1 653	43%	3 876	3 090	25%
Asia	964	787	22%	1 729	1 606	8%
Other markets	553	363	52%	905	699	29%
<b>Total Volvo</b>	<b>9 854</b>	<b>6 807</b>	<b>45%</b>	<b>18 287</b>	<b>12 382</b>	<b>48%</b>
Medium duty (7-16t)	149	111	34%	296	230	29%
Heavy duty (>16t)	9 705	6 696	45%	17 991	12 152	48%
<b>Total Volvo</b>	<b>9 854</b>	<b>6 807</b>	<b>45%</b>	<b>18 287</b>	<b>12 382</b>	<b>48%</b>

## Mack

February deliveries of Mack trucks increased by 25% compared to the same month last year, and reached 1,622 trucks. The increase is partly due to several down-days in February 2013.

Deliveries by market area:

Delivered Units	February		Change	Year-to-date		Change
	2014	2013		2014	2013	
<b>Mack</b>						
Europe						
Western Europe						
Eastern Europe						
North America	1 477	1 036	43%	3 210	2 165	48%
South America	62	181	-66%	91	306	-70%
Asia		2	-100%		2	-100%
Other markets	83	79	5%	114	130	-12%
<b>Total Mack</b>	<b>1 622</b>	<b>1 298</b>	<b>25%</b>	<b>3 415</b>	<b>2 603</b>	<b>31%</b>

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Heavy duty (>16t)	1 622	1 298	25%	3 415	2 603	31%
<b>Total Mack</b>	<b>1 622</b>	<b>1 298</b>	<b>25%</b>	<b>3 415</b>	<b>2 603</b>	<b>31%</b>

### Renault Trucks

In February 2,589 trucks were delivered by Renault Trucks which was a decrease by 10% compared to a year ago due to lowered production following the lower demand from the transition to the new Euro 6 emission regulation and the on-going product renewal.

Deliveries by market area:

Delivered Units	February		Change	Year-to-date		Change
	2014	2013		2014	2013	
<b>Renault Trucks</b>	<b>2 096</b>	<b>2 361</b>	<b>-11%</b>	<b>3 805</b>	<b>4 541</b>	<b>-16%</b>
Europe	2 096	2 361	-11%	3 805	4 541	-16%
Western Europe	1 863	2 132	-13%	3 341	4 148	-19%
Eastern Europe	233	229	2%	464	393	18%
North America	4	13	-69%	10	14	-29%
South America	44	62	-29%	78	102	-24%
Asia	195	149	31%	255	329	-22%
Other markets	250	300	-17%	526	641	-18%
<b>Total Renault Trucks</b>	<b>2 589</b>	<b>2 885</b>	<b>-10%</b>	<b>4 674</b>	<b>5 627</b>	<b>-17%</b>
Light duty (< 7t)	821	776	6%	1 374	1 569	-12%
Medium duty (7-16t)	289	566	-49%	582	1 028	-43%
Heavy duty (>16t)	<b>1 479</b>	<b>1 543</b>	<b>-4%</b>	<b>2 718</b>	<b>3 030</b>	<b>-10%</b>
<b>Total Renault Trucks</b>	<b>2 589</b>	<b>2 885</b>	<b>-10%</b>	<b>4 674</b>	<b>5 627</b>	<b>-17%</b>

### UD

In February 2014, UD Trucks delivered 1,624 trucks, which was an increase by 27% compared to February last year.

Deliveries by market area:

Delivered Units	February		Change	Year-to-date		Change
	2014	2013*		2014	2013	
<b>UD</b>	<b>3</b>	<b>44</b>	<b>-93%</b>	<b>9</b>	<b>88</b>	<b>-90%</b>
North America	3	44	-93%	9	88	-90%
South America	32	7	357%	40	16	150%
Asia	1 247	882	41%	2 279	1 710	33%
Other markets	342	349	-2%	597	637	-6%

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<b>Total UD</b>	<b>1 624</b>	<b>1 282</b>	<b>27%</b>	<b>2 925</b>	<b>2 451</b>	<b>19%</b>
Light duty (< 7t)	93	64	45%	193	166	16%
Medium duty (7-16t)	597	564	6%	1 154	1 049	10%
Heavy duty (>16t)	934	654	43%	<b>1 578</b>	<b>1 236</b>	28%
<b>Total UD</b>	<b>1 624</b>	<b>1 282</b>	<b>27%</b>	<b>2 925</b>	<b>2 451</b>	<b>19%</b>
<b>Non-consolidated operations</b>						
DND (100%)	<b>2</b>	<b>9</b>	-78%	<b>2</b>	<b>30</b>	-93%
<b>Total volumes</b>	<b>1 626</b>	<b>1 291</b>	<b>26%</b>	<b>2 927</b>	<b>2 481</b>	<b>18%</b>

### Eicher\*

Deliveries of Eicher trucks in February decreased by 25% to 2,269 trucks compared to the same month last year.

Deliveries by market area:

<b>Delivered Units</b>	<b>February</b>		<b>Change</b>	<b>Year-to-date</b>		<b>Change</b>
<b>Eicher (100%)</b>						
Asia	2 269	3 041	-25%	4 413	6 250	-29%
<b>Total Eicher</b>	<b>2 269</b>	<b>3 041</b>	<b>-25%</b>	<b>4 413</b>	<b>6 250</b>	<b>-29%</b>
Light duty (< 7t)	418	325	29%	802	736	9%
Medium duty (7-16t)	1 238	2 091	-41%	2 530	4 184	-40%
Heavy duty (>16t)	613	625	-2%	1 081	1 330	-19%
<b>Total Eicher</b>	<b>2 269</b>	<b>3 041</b>	<b>-25%</b>	<b>4 413</b>	<b>6 250</b>	<b>-29%</b>

\*As of 2013 Eicher is reported under the equity method and consequently sales and deliveries are not consolidated in to the Volvo Group

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