



AB Volvo

## Press Information

# Truck deliveries January-November 2006

**Total deliveries of trucks from the Volvo Group's three truck companies increased 3% through November this year, compared with the year-earlier period. Deliveries from Mack rose 2%, while deliveries from Renault Trucks were up 7%. Deliveries from Volvo Trucks were up 1% compared with the year-earlier period.**

Total deliveries by market for the Volvo Group's truck companies (Mack, Renault Trucks and Volvo Trucks):

Delivered Units	Year-to-Date		Change
	2006	2005	
<b>Volvo Group</b>	<b>2006</b>	<b>2005</b>	
Europe	104 598	92 936	13%
Western Europe	89 228	81 809	9%
Eastern Europe	15 370	11 127	38%
North America	65 238	59 900	9%
South America	10 700	10 490	2%
Asia	11 160	23 455	-52%
Middle East	7 336	20 026	-63%
Other Asia	3 824	3 429	12%
Other markets	9 354	7 828	19%
<b>Total Volvo Group</b>	<b>201 050</b>	<b>194 609</b>	<b>3%</b>

## Mack

Deliveries from Mack through November totalled 34,135 units, up 2% from the corresponding period a year ago.

The pace of Mack's deliveries has slowed from earlier in the year, due to challenges stemming from its product renewal efforts, as well as long lead times in production at truck body companies and some softening in the residential construction market.

Deliveries by market area:

Delivered Units	Year-to-Date		Change
	2006	2005	
<b>Mack</b>			
Europe		1	
Western Europe		1	
North America	30 346	29 843	2%
South America	2 474	2 278	9%
Asia	75	121	-38%
Middle East	73	119	-39%
Other Asia	2	2	
Other markets	1 240	1 141	9%
<b>Total Mack</b>	<b>34 135</b>	<b>33 384</b>	<b>2%</b>

## Renault Trucks

Deliveries through November totalled 71,457 trucks, a rise of 7% compared with the year-earlier period. Deliveries in Europe increased by 10%. In the rest of the world the deliveries continued to increase. However, reduced deliveries to the Middle East held back the total number of deliveries. Excluding the Middle East, the deliveries of trucks improved by 12%.

The best sold models were the Renault Premium (+24%) and the Renault Mascott (+22%).

Deliveries by market area:

Delivered Units	Year-to-Date		Change
	2006	2005	
<b>Renault Trucks</b>			
Europe	60 268	54 656	10%
Western Europe	53 794	49 796	8%
Eastern Europe	6 474	4 860	33%
North America	842	437	93%
South America	1 112	947	17%
Asia	4 423	6 841	-35%
Middle East	4 012	6 570	-39%
Other Asia	411	271	52%
Other markets	4 812	3 651	32%
<b>Total Renault Trucks</b>	<b>71 457</b>	<b>66 532</b>	<b>7%</b>

## Volvo Trucks

Volvo Trucks' deliveries during the period January-November amounted to 95,458 vehicles, up 1% compared with the year-earlier period. In Eastern Europe, the positive development continued, and deliveries increased by 42%, primarily in Russia and Poland. On the Russian market, the number of deliveries totalled 1,944 vehicles (1,071), which is an increase of 82%. There was also a 54% increase in Poland, where the number of delivered trucks was 1,918.

In North America, deliveries continued to rise. The number of delivered vehicles totalled 34,050, an increase of 15%.

Deliveries by market area:

Delivered Units	Year-to-Date		Change
	2006	2005	
<b>Volvo Trucks</b>			
Europe	44 330	38 279	16%
Western Europe	35 434	32 012	11%
Eastern Europe	8 896	6 267	42%
North America	34 050	29 620	15%
South America	7 114	7 265	-2%
Asia	6 662	16 493	-60%
Middle East	3 251	13 337	-76%
Other Asia	3 411	3 156	8%
Other markets	3 302	3 036	9%
<b>Total Volvo Trucks</b>	<b>95 458</b>	<b>94 693</b>	<b>1%</b>

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