



## Press information

# Volvo Trucks enters frame agreement with Deutsche Post DHL for delivery of 1,800 trucks

**Volvo Trucks has been selected as a preferred supplier to global logistics company Deutsche Post DHL. The companies have entered a frame agreement, which potentially includes the delivery of 1,800 trucks for the coming two years.**

Volvo Trucks will be the preferred supplier of heavy trucks to Deutsche Post DHL for its fleets in Sweden, Finland and the United Kingdom, primarily covering operations offering Express, Freight and Supply Chain services. If requested, the frame agreement can further be extended to other European countries, primarily Belgium, Netherlands, Luxemburg and Germany.

“We are proud to be a preferred supplier to Deutsche Post DHL,” says Staffan Jufors, President and CEO of Volvo Trucks. “We share the same focus on sustainable growth. We aim to increase our cooperation, especially regarding environmental issues, to find common ways to tackle the challenges that the transport industry is facing.”

“Modernising our fleet is an important part of our GoGreen climate protection program. The purchase of the new vehicles will further support us in our efforts to act in an environmentally responsible way, says Hugo Ecksele, Chief Procurement Officer at Deutsche Post DHL.

### Environmental focus

As the world's leading logistics provider, Deutsche Post DHL takes its responsibilities towards the environment very seriously. In 2008, the company launched its GoGreen climate protection program which aims to reduce CO<sub>2</sub> emissions for every letter and parcel sent, every tonne of cargo transported and for every square meter of warehouse space used by 30 percent by 2020. To help reduce those emissions, Deutsche Post DHL will gradually replace its air and ground fleets, work on projects for alternative vehicles and train its drivers in fuel-efficient driving.

Volvo Trucks aims to take the lead in achieving CO<sub>2</sub>-neutral transports and reducing dependence from fossil fuels. In 2007, the company showed that it has the engine technologies for alternative fuels by demonstrating seven drivable trucks each tailored to



run on a renewable fuel. In 2010 field tests with selected renewable fuels will begin. Volvo Trucks has further developed a unique parallel hybrid solution that offers fuel savings of up to 30 percent. Series production is planned to start in 2012. The company also strives to make its entire production CO2-neutral, and has the world's only CO2-neutral vehicle production facility, in Ghent, Belgium.

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Visit <http://www.thenewsmarket.com/volvogroup> to access broadcast-standard video about the Volvo Group's various production plants and products. You can download graphic images in the form of MPEG2 files or order them on Beta SP tape. Registration and video are free to the media.

Images are available in the Volvo Trucks image bank <http://imagegallery.vtc.volvo.se/>.

Volvo Trucks provides complete transport solutions for professional and business-driven customers. The company offers a full range of medium to heavy duty trucks, with a strong global network of 3,000 service points in more than 140 countries. In 2008 Volvo Trucks sold more than 106,000 trucks worldwide. Volvo Trucks is a part of the Volvo Group, one of the world's leading manufacturers of trucks, buses and construction equipment, drive systems for marine and industrial applications, aerospace components and services. The Group also provides solutions for financing and service.