

## Press release

## Volvo Group introduces UD buses

The Volvo Group takes an important strategic step with the introduction of a UD bus range developed specifically for growth markets.

This was announced today at a press meeting in Bangalore, India. UD buses are first introduced in India. Additional growth markets will follow over the coming years.

"We will introduce a new UD bus range specifically designed for growth markets. The segment targeted has high growth potential. UD buses have had a strong brand presence in Japan and South East Asia in the past. Now we renew and adapt the buses for India and other growth markets," said Akash Passey", Senior Vice President, Volvo Group's bus operations, responsible for the international markets including Asia.

The UD bus brand will expand Volvo Group's customer base, improve competitiveness and capture growth opportunities in India and other growth markets. The bus range will include both city buses and coaches.

The new UD bus range will be developed by leveraging the Volvo Group's global engineering network in combination with its heritage of Japanese craftsmanship and reliability. In India, the new bus range will be supported by the Volvo Group's distribution network, providing service and parts. UD buses will offer passengers a modern transport solution while at the same time focusing on the operational essentials: fuel efficiency, reliability and optimized uptime.

"By introducing a new bus range, we are offering growth market customers a product that has been developed to meet their specific needs. Just as we have done on the truck side of our business, we are positioning our buses according to customer segments in order to cover as much of the total accessible market as possible," explained Olof Persson, President and CEO of the Volvo Group.

The Volvo Group has played an important role in the Indian bus market since the start of operations in 2001. The company has developed the public transport sector by establishing the premium coach segment, and thereby redefining the public view on travelling by bus. Today approximately 5,000 Volvo coaches and city buses are in traffic in India.



The production of UD buses will start in Bangalore during 2014. The first buses will reach the customers later this year. Besides serving the domestic Indian market, the UD bus plant in India will also serve as an export hub in the future.

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The Volvo Group is one of the world's leading manufacturers of trucks, buses, construction equipment and marine and industrial engines. The Group also provides complete solutions for financing and service. The Volvo Group, which employs about 110,000 people, has production facilities in 19 countries and sells its products in more than 190 markets. In 2013 the Volvo Group's sales amounted to about SEK 270 billion. The Volvo Group is a publicly-held company headquartered in Göteborg, Sweden. Volvo shares are listed on OMX Nordic Exchange Stockholm. For more information, please visit www.volvogroup.com or www.volvogroup.mobi if you are using your mobile phone.