



AB Volvo

Press release

Truck deliveries in February 2014

Deliveries from the Volvo Group's truck operations in February 2014 amounted to 15,689 vehicles. This was an increase of 28% compared with the year-earlier month.

Volvo Group

Total deliveries by market for all brands (Volvo, Mack, Renault Trucks, UD and Eicher):

Delivered Units	February		Change	Year-to date		Change
	2014	2013		2014	2013	
Volvo Group						
Europe	5 654	4 939	14%	10 737	9 314	15%
Western Europe	4 290	3 757	14%	8 240	7 380	12%
Eastern Europe	1 364	1 182	15%	2 497	1 934	29%
North America	3 896	2 519	55%	8 074	4 481	80%
South America	2 505	1 903	32%	4 085	3 514	16%
Asia	2 406	1 820	32%	4 263	3 647	17%
Other markets	1 228	1 091	13%	2 142	2 107	2%
Total Volvo Group	15 689	12 272	28%	29 301	23 063	27%
Light duty (< 7t)	914	840	9%	1 567	1 735	-10%
Medium duty (7-16t)	1 035	1 241	-17%	2 032	2 307	-12%
Heavy duty (>16t)	13 740	10 191	35%	25 702	19 021	35%
Total Volvo Group	15 689	12 272	28%	29 301	23 063	27%
Non-consolidated operations						
Eicher (100%)	2 269	3 041	-25%	4 413	6 250	-29%
DND (100%)	2	9	-78%	2	30	-93%
Total Volumes	17 960	15 322	17%	33 716	29 343	15%

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In February 9,854 Volvo trucks were delivered, an increase of 45% compared with the same month last year.

In Europe 3,558 vehicles were delivered during February, up by 38% compared with February 2013. February 2013 included several down-days in production resulting in fewer production days compared with 2014.

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February deliveries in North America increased 69% to 2,412 vehicles in comparison with the same period last year. The increase is partly due to several down-days in February 2013.

February deliveries in South America increased 43% to 2,367 trucks compared with February 2013.

Deliveries by market area:

Delivered Units	February		Change	Year-to-date		Change
	2014	2013		2014	2013	
Volvo						
Europe	3 558	2 578	38%	6 932	4 773	45%
Western Europe	2 427	1 625	49%	4 899	3 232	52%
Eastern Europe	1 131	953	19%	2 033	1 541	32%
North America	2 412	1 426	69%	4 845	2 214	119%
South America	2 367	1 653	43%	3 876	3 090	25%
Asia	964	787	22%	1 729	1 606	8%
Other markets	553	363	52%	905	699	29%
Total Volvo	9 854	6 807	45%	18 287	12 382	48%
Medium duty (7-16t)	149	111	34%	296	230	29%
Heavy duty (>16t)	9 705	6 696	45%	17 991	12 152	48%
Total Volvo	9 854	6 807	45%	18 287	12 382	48%

Mack

February deliveries of Mack trucks increased by 25% compared to the same month last year, and reached 1,622 trucks. The increase is partly due to several down-days in February 2013.

Deliveries by market area:

Delivered Units	February		Change	Year-to-date		Change
	2014	2013		2014	2013	
Mack						
Europe						
Western Europe						
Eastern Europe						
North America	1 477	1 036	43%	3 210	2 165	48%
South America	62	181	-66%	91	306	-70%
Asia		2	-100%		2	-100%
Other markets	83	79	5%	114	130	-12%
Total Mack	1 622	1 298	25%	3 415	2 603	31%

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Heavy duty (>16t)	1 622	1 298	25%	3 415	2 603	31%
Total Mack	1 622	1 298	25%	3 415	2 603	31%

Renault Trucks

In February 2,589 trucks were delivered by Renault Trucks which was a decrease by 10% compared to a year ago due to lowered production following the lower demand from the transition to the new Euro 6 emission regulation and the on-going product renewal.

Deliveries by market area:

Delivered Units	February		Change	Year-to-date		Change
	2014	2013		2014	2013	
Renault Trucks	2 096	2 361	-11%	3 805	4 541	-16%
Europe	2 096	2 361	-11%	3 805	4 541	-16%
Western Europe	1 863	2 132	-13%	3 341	4 148	-19%
Eastern Europe	233	229	2%	464	393	18%
North America	4	13	-69%	10	14	-29%
South America	44	62	-29%	78	102	-24%
Asia	195	149	31%	255	329	-22%
Other markets	250	300	-17%	526	641	-18%
Total Renault Trucks	2 589	2 885	-10%	4 674	5 627	-17%
Light duty (< 7t)	821	776	6%	1 374	1 569	-12%
Medium duty (7-16t)	289	566	-49%	582	1 028	-43%
Heavy duty (>16t)	1 479	1 543	-4%	2 718	3 030	-10%
Total Renault Trucks	2 589	2 885	-10%	4 674	5 627	-17%

UD

In February 2014, UD Trucks delivered 1,624 trucks, which was an increase by 27% compared to February last year.

Deliveries by market area:

Delivered Units	February		Change	Year-to-date		Change
	2014	2013*		2014	2013	
UD	3	44	-93%	9	88	-90%
North America	3	44	-93%	9	88	-90%
South America	32	7	357%	40	16	150%
Asia	1 247	882	41%	2 279	1 710	33%
Other markets	342	349	-2%	597	637	-6%

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Total UD	1 624	1 282	27%	2 925	2 451	19%
Light duty (< 7t)	93	64	45%	193	166	16%
Medium duty (7-16t)	597	564	6%	1 154	1 049	10%
Heavy duty (>16t)	934	654	43%	1 578	1 236	28%
Total UD	1 624	1 282	27%	2 925	2 451	19%
Non-consolidated operations						
DND (100%)	2	9	-78%	2	30	-93%
Total volumes	1 626	1 291	26%	2 927	2 481	18%

Eicher*

Deliveries of Eicher trucks in February decreased by 25% to 2,269 trucks compared to the same month last year.

Deliveries by market area:

Delivered Units	February		Change	Year-to-date		Change
Eicher (100%)						
Asia	2 269	3 041	-25%	4 413	6 250	-29%
Total Eicher	2 269	3 041	-25%	4 413	6 250	-29%
Light duty (< 7t)	418	325	29%	802	736	9%
Medium duty (7-16t)	1 238	2 091	-41%	2 530	4 184	-40%
Heavy duty (>16t)	613	625	-2%	1 081	1 330	-19%
Total Eicher	2 269	3 041	-25%	4 413	6 250	-29%

*As of 2013 Eicher is reported under the equity method and consequently sales and deliveries are not consolidated in to the Volvo Group

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The Volvo Group is one of the world's leading manufacturers of trucks, buses, construction equipment and marine and industrial engines. The Group also provides complete solutions for financing and service. The Volvo Group, which employs about 110,000 people, has production facilities in 19 countries and sells its products in more than 190 markets. In 2014 the Volvo Group's sales amounted to about SEK 270 billion. The Volvo Group is a publicly-held company headquartered in Göteborg, Sweden. Volvo shares are listed on OMX Nordic Exchange Stockholm. For more information, please visit www.volvogroup.com or www.volvogroup.mobi if you are using your mobile phone.

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