



AB Volvo

## Press release

# Truck deliveries in November 2015

**In November 2015 deliveries from the Volvo Group's truck operations amounted to 18,333 vehicles.**

In November 2015 truck deliveries rose by 40% in Europe. On the other hand, deliveries decreased by 63% in South America, by 9% in Asia and by 2% in North America. In total the Volvo Group's wholly-owned operations delivered 18,333 trucks, which was on the same level as in November 2014. Total deliveries by market for all brands (Volvo, UD, Renault Trucks, Mack, Dongfeng Trucks and Eicher):

Delivered trucks	Isolated month		Change in %	Year to date		Change in %
	2015	2014		2015	2014	
<b>Trucks</b>						
Europe	8 803	6 291	40	78 022	65 480	19
Western Europe	7 240	5 154	40	64 266	51 445	25
Eastern Europe	1 563	1 137	37	13 756	14 035	-2
North America	4 970	5 046	-2	60 334	52 893	14
South America	898	2 440	-63	10 152	21 872	-54
Asia	2 751	3 037	-9	28 790	29 380	-2
Other markets	911	1 437	-37	12 505	15 355	-19
<b>Total Trucks</b>	<b>18 333</b>	<b>18 251</b>	<b>0</b>	<b>189 803</b>	<b>184 980</b>	<b>3</b>
Heavy duty (>16 tons)	15 376	15 757	-2	161 802	158 179	2
Medium duty (7-16 tons)	1 343	1 325	1	13 427	13 663	-2
Light duty (<7 tons)	1 614	1 169	38	14 574	13 138	11
<b>Total Trucks</b>	<b>18 333</b>	<b>18 251</b>	<b>0</b>	<b>189 803</b>	<b>184 980</b>	<b>3</b>
<b>Non-consolidated operations</b>						
VE Commercial Vehicles (Eicher)	3 014	2 258	33	31 713	27 515	15
Dongvo (Hangzhou) Truck Company (UD)	14	23	7	102	88	16
Dongfeng Commercial Vehicle Company (Dongfeng Trucks)	9 205	-	-	95 128	-	-
<b>Total non-consolidated operations</b>	<b>12 233</b>	<b>2 281</b>	<b>436</b>	<b>126 943</b>	<b>27 603</b>	<b>360</b>
Heavy duty (>16 tons)	6 984	622	1 023	73 219	7 007	945
Medium duty (7-16 tons)	4 691	1 374	241	48 724	16 265	200
Light duty (<7 tons)	558	285	96	5 000	4 331	15
<b>Total non-consolidated operations</b>	<b>12 233</b>	<b>2 281</b>	<b>436</b>	<b>126 943</b>	<b>27 603</b>	<b>360</b>
<b>Total volumes</b>	<b>30 566</b>	<b>20 532</b>	<b>49</b>	<b>316 746</b>	<b>212 583</b>	<b>49</b>

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### Of which:

#### Volvo

Europe	4 400	3 701	19	41 482	38 333	8
Western Europe	3 279	2 778	18	31 182	27 083	15
Eastern Europe	1 121	923	21	10 300	11 250	-8
North America	2 912	2 855	2	36 784	31 057	18
South America	820	2 176	-62	8 763	20 180	-57
Asia	1 221	1 363	-10	12 178	11 728	4
Other markets	302	598	-49	4 681	5 482	-15
<b>Total Volvo</b>	<b>9 655</b>	<b>10 693</b>	<b>-10</b>	<b>103 888</b>	<b>106 780</b>	<b>-3</b>
Heavy duty (>16 tons)	9 360	10 574	-11	101 457	105 024	-3
Medium duty (7-16 tons)	295	119	148	2 431	1 756	38
Light duty (<7 tons)	-	-	-	-	-	-
<b>Total Volvo</b>	<b>9 655</b>	<b>10 693</b>	<b>-10</b>	<b>103 888</b>	<b>106 780</b>	<b>-3</b>

#### UD

Europe	1	-	-	1	-	-
Western Europe	1	-	-	1	-	-
Eastern Europe	-	-	-	-	-	-
North America	5	15	-67	72	100	-28
South America	-	14	-100	153	296	-48
Asia	1 351	1 514	-11	14 276	14 862	-4
Other markets	281	382	-26	3 477	4 564	-24
<b>Total UD</b>	<b>1 638</b>	<b>1 925</b>	<b>-15</b>	<b>17 979</b>	<b>19 822</b>	<b>-9</b>
Heavy duty (>16 tons)	1 041	1 136	-8	11 311	10 496	8
Medium duty (7-16 tons)	512	720	-29	5 983	7 953	-25
Light duty (<7 tons)	85	69	23	685	1 373	-50
<b>Total UD</b>	<b>1 638</b>	<b>1 925</b>	<b>-15</b>	<b>17 979</b>	<b>19 822</b>	<b>-9</b>

### Of which:

#### Renault Trucks

Europe	4 402	2 590	70	36 539	27 147	35
Western Europe	3 960	2 376	67	33 083	24 362	36
Eastern Europe	442	214	107	3 456	2 785	24
North America	32	20	60	222	154	44
South America	3	41	-93	177	595	-70
Asia	169	125	35	2 093	2 771	-24
Other markets	253	379	-33	3 505	4 360	-20
<b>Total Renault Trucks</b>	<b>4 859</b>	<b>3 155</b>	<b>54</b>	<b>42 536</b>	<b>35 027</b>	<b>21</b>
Heavy duty (>16 tons)	2 794	1 569	78	23 634	19 308	22
Medium duty (7-16 tons)	536	486	10	5 013	3 954	27
Light duty (<7 tons)	1 529	1 100	39	13 889	11 765	18
<b>Total Renault Trucks</b>	<b>4 859</b>	<b>3 155</b>	<b>54</b>	<b>42 536</b>	<b>35 027</b>	<b>21</b>

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<b>Mack</b>						
Europe	-	-	-	-	-	-
North America	<b>2 021</b>	2 156	-6	<b>23 256</b>	21 582	8
South America	<b>75</b>	209	-64	<b>1 059</b>	801	32
Asia	-	8	-100	<b>41</b>	17	141
Other markets	<b>75</b>	78	-4	<b>842</b>	949	-11
<b>Total Mack</b>	<b>2 171</b>	<b>2 451</b>	<b>-11</b>	<b>25 198</b>	<b>23 349</b>	<b>8</b>
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Heavy duty (>16 tons)	<b>2 171</b>	2 451	-11	<b>25 198</b>	23 349	8
Medium duty (7-16 tons)	-	-	-	-	-	-
Light duty (<7 tons)	-	-	-	-	-	-
<b>Total Mack</b>	<b>2 171</b>	<b>2 451</b>	<b>-11</b>	<b>25 198</b>	<b>23 349</b>	<b>8</b>

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The Volvo Group is one of the world's leading manufacturers of trucks, buses, construction equipment and marine and industrial engines. The Group also provides complete solutions for financing and service. The Volvo Group, which employs about 100,000 people, has production facilities in 19 countries and sells its products in more than 190 markets. In 2014 the Volvo Group's sale amounted to about SEK 283 billion (EUR 31 billion). The Volvo Group is a publicly-held company headquartered in Göteborg, Sweden. Volvo shares are listed on Nasdaq Stockholm. For more information, please visit [www.volvogroup.com](http://www.volvogroup.com) or [www.volvogroup.mobi](http://www.volvogroup.mobi) if you are using your mobile phone.

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