



AB Volvo

## Press release

# Truck deliveries in February 2015

**Deliveries from the Volvo Group's truck operations in February 2015 amounted to 15,456 vehicles. This was a decrease of 1% compared with the year-earlier month.**

### Volvo Group

Deliveries in North America increased by 32% in February thanks to a continuously high demand due to fleet renewal and a good economic development in general. Deliveries in Europe increased by 13%, the increase was mainly due to higher deliveries of Renault Trucks (+35%). Deliveries declined by 73% in South America, primarily due to lower deliveries in Brazil where a slow economic development combined with more stringent financing terms for buying trucks has significantly reduced demand. In Asia truck deliveries decreased by 9%.

Total deliveries by market for all brands (Volvo, UD Trucks, Renault Trucks, Mack, Dongfeng and Eicher):

Delivered trucks	February		Change in %	Year to date		Change in %
	2015	2014		2015	2014	
<b>Volvo Group</b>						
Europe	6,378	5,654	13	11,525	10,737	7
Western Europe	5,352	4,290	25	9,661	8,240	17
Eastern Europe	1,026	1,364	-25	1,864	2,497	-25
North America	5,146	3,896	32	9,899	8,074	23
South America	672	2,505	-73	1,213	4,085	-70
Asia	2,190	2,406	-9	4,108	4,263	-4
Other markets	1,070	1,228	-13	1,782	2,142	-17
<b>Total trucks - Volvo Group</b>	<b>15,456</b>	<b>15,689</b>	<b>-1</b>	<b>28,527</b>	<b>29,301</b>	<b>-3</b>
Heavy duty (>16 tons)	13,075	13,740	-5	24,114	25,702	-6
Medium duty (7-16 tons)	1,107	1,035	7	2,105	2,032	4
Light duty (<7 tons)	1,274	914	39	2,308	1,567	47
<b>Total trucks - Volvo Group</b>	<b>15,456</b>	<b>15,689</b>	<b>-1</b>	<b>28,527</b>	<b>29,301</b>	<b>-3</b>
<b>Non-consolidated operations (100%)</b>						
VE Commercial Vehicles (Eicher)	2,541	2,301	10	5,030	4,475	12
Dongvo (Hangzhou) Truck Company (UD)	8	2	300	14	2	600
Dongfeng Commercial Vehicle Company (Dongfeng)*	9,938	-	-	9,938	-	-
<b>Total trucks - non-consolidated operations</b>	<b>12,487</b>	<b>2,303</b>	<b>442</b>	<b>14,982</b>	<b>4,477</b>	<b>235</b>
Heavy duty (>16 tons)	7,488	647	1,057	8,180	1,145	614

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Medium duty (7-16 tons)	4,717	1,238	281	6,165	2,530	144
Light duty (<7 tons)	282	418	-33	637	802	-21
<b>Total trucks - non-consolidated operations</b>	<b>12,487</b>	<b>2,303</b>	<b>442</b>	<b>14,982</b>	<b>4,477</b>	<b>235</b>
<b>Total trucks deliveries</b>	<b>27,943</b>	<b>17,992</b>	<b>55</b>	<b>43,509</b>	<b>33,778</b>	<b>29</b>

\* As of February 2015

Delivered trucks	February		Change in %	Year to date		Change in %
	2015	2014		2015	2014	
<b>Volvo Trucks</b>						
Europe	3,541	3,558	-0	6,463	6,932	-7
Western Europe	2,711	2,427	12	4,972	4,899	1
Eastern Europe	830	1,131	-27	1,491	2,033	-27
North America	3,128	2,412	30	5,861	4,845	21
South America	558	2,367	-76	993	3,876	-74
Asia	919	964	-5	1,630	1,729	-6
Other markets	417	553	-25	640	905	-29
<b>Total Volvo Trucks</b>	<b>8,563</b>	<b>9,854</b>	<b>-13</b>	<b>15,587</b>	<b>18,287</b>	<b>-15</b>

Heavy duty (>16 tons)	8,341	9,705	-14	15,208	17,991	-15
Medium duty (7-16 tons)	222	149	49	379	296	28
Light duty (<7 tons)	-	-	-	-	-	-
<b>Total Volvo Trucks</b>	<b>8,563</b>	<b>9,854</b>	<b>-13</b>	<b>15,587</b>	<b>18,287</b>	<b>-15</b>

Delivered trucks	February		Change in %	Year to date		Change in %
	2015	2014		2015	2014	
<b>UD Trucks</b>						
Europe	-	-	-	-	-	-
Western Europe	-	-	-	-	-	-
Eastern Europe	-	-	-	-	-	-
North America	15	3	400	27	9	200
South America	17	32	-47	32	40	-20
Asia	1,147	1,247	-9	2,216	2,279	-4
Other markets	291	342	-15	543	597	-9
<b>Total UD Trucks</b>	<b>1,470</b>	<b>1,624</b>	<b>-10</b>	<b>2,818</b>	<b>2,925</b>	<b>-4</b>

Heavy duty (>16 tons)	909	934	-3	1,683	1,578	5
Medium duty (7-16 tons)	509	597	-15	1,035	1,154	-10
Light duty (<7 tons)	52	93	-44	100	193	-48
<b>Total UD Trucks</b>	<b>1,470</b>	<b>1,624</b>	<b>-10</b>	<b>2,818</b>	<b>2,925</b>	<b>-4</b>

Delivered trucks	February		Change in %	Year to date		Change in %
	2015	2014		2015	2014	
<b>Renault Trucks</b>						
Europe	2,837	2,096	35	5,062	3,805	33
Western Europe	2,641	1,863	42	4,689	3,341	40
Eastern Europe	196	233	-16	373	464	-20
North America	8	4	100	29	10	190
South America	21	44	-52	30	78	-62
Asia	104	195	-47	242	255	-5
Other markets	303	250	21	492	526	-6

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<b>Total Renault Trucks</b>	<b>3,273</b>	<b>2,589</b>	<b>26</b>	<b>5,855</b>	<b>4,674</b>	<b>25</b>
Heavy duty (>16 tons)	1,675	1,479	13	2,956	2,718	9
Medium duty (7-16 tons)	376	289	30	691	582	19
Light duty (<7 tons)	1,222	821	49	2,208	1,374	61
<b>Total Renault Trucks</b>	<b>3,273</b>	<b>2,589</b>	<b>26</b>	<b>5,855</b>	<b>4,674</b>	<b>25</b>

<b>Delivered trucks</b>	February			Year to date		
	<b>Mack Trucks</b>	2015		2014	0	
Europe	-	-	-	-	-	-
Western Europe	-	-	-	-	-	-
Eastern Europe	-	-	-	-	-	-
North America	1,995	1,477	35	3,982	3,210	24
South America	76	62	23	158	91	74
Asia	20	-	-	20	-	-
Other markets	59	83	-29	107	114	-6
<b>Total Mack Trucks</b>	<b>2,150</b>	<b>1,622</b>	<b>33</b>	<b>4,267</b>	<b>3,415</b>	<b>25</b>
Heavy duty (>16 tons)	2,150	1,622	33	4,267	3,415	25
Medium duty (7-16 tons)	-	-	-	-	-	-
Light duty (<7 tons)	-	-	-	-	-	-
<b>Total Mack Trucks</b>	<b>2,150</b>	<b>1,622</b>	<b>33</b>	<b>4,267</b>	<b>3,415</b>	<b>25</b>

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*Reporters, who would like more information, please contact:*

*Volvo Group Media Relations:*

*Kina Wileke, +46 765 537229*

*Investor Relations:*

*Christer Johansson, AB Volvo +46 31 661334*

*Patrik Stenberg, AB Volvo +46 31 661336*

*Anders Christensson, AB Volvo +46 31 661191*

*John Hartwell, AB Volvo +1 201 252 8844*

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