



AB Volvo

## Press Information

# Truck deliveries January-October 2006

**Total deliveries of trucks from the Volvo Group's three truck companies increased 3% through October this year, compared with the year-earlier period. Deliveries from Mack rose 3%, while deliveries from Renault Trucks were up 9%. Deliveries from Volvo Trucks were in line with the year-earlier period.**

Total deliveries by market for the Volvo Group's truck companies (Mack, Renault Trucks and Volvo Trucks):

Delivered Units	Year-to-Date		Change
	2006	2005	
<b>Volvo Group</b>	<b>2006</b>	<b>2005</b>	
Europe	94 092	82 818	14%
Western Europe	80 492	73 121	10%
Eastern Europe	13 600	9 697	40%
North America	59 656	54 140	10%
South America	9 646	9 474	2%
Asia	9 412	21 324	-56%
Middle East	6 021	18 236	-67%
Other Asia	3 391	3 088	10%
Other markets	8 162	7 126	15%
<b>Total Volvo Group</b>	<b>180 968</b>	<b>174 882</b>	<b>3%</b>

## Mack

Deliveries from Mack through October totalled 31,119 units, up 3% from the corresponding period a year ago. The delivery situation continues to reflect the historical high demand for trucks ahead of the US'07 emission regulations coming in January 2007.

Deliveries by market area:

Delivered Units	Year-to-Date		Change
	2006	2005	
<b>Mack</b>			
Europe		1	
Western Europe		1	
Eastern Europe			
North America	27 715	27 056	2%
South America	2 222	1 977	12%
Asia	75	121	-38%
Middle East	73	119	-39%
Other Asia	2	2	
Other markets	1 107	1 016	9%
<b>Total Mack</b>	<b>31 119</b>	<b>30 171</b>	<b>3%</b>

## Renault Trucks

Deliveries through October totalled 64,512 trucks, a rise of 9% compared with the year-earlier period. The Renault Premium had the biggest gain with an increase of 31%. Deliveries increased by 13% in Europe, where Eastern Europe posted a strong development and rose 38%. Outside Europe, most markets are developing well.

Deliveries by market area:

Delivered Units	Year-to-Date		Change
	2006	2005	
<b>Renault Trucks</b>			
Europe	55 020	48 564	13%
Western Europe	49 195	44 348	11%
Eastern Europe	5 825	4 216	38%
North America	718	382	88%
South America	1 036	816	27%
Asia	3 495	6 183	-43%
Middle East	3 119	5 914	-47%
Other Asia	376	269	40%
Other markets	4 243	3 400	25%
<b>Total Renault Trucks</b>	<b>64 512</b>	<b>59 345</b>	<b>9%</b>

## Volvo Trucks

Volvo Trucks' deliveries during the period January-October amounted to 85,337 vehicles, in line compared with the year-earlier period. Europe continues to show a favorable growth, especially in Eastern Europe where deliveries rose 42%. Strong growth in Eastern Europe combined with Volvo Trucks new competitive product program has contributed to the increased deliveries. Deliveries on the North American market rose 17% to 31,223 vehicles. The strong demand is mostly related to the pre-buy effect pending the forthcoming emission regulations in January 2007. Accordingly, demand is expected to decline significantly during the first half of 2007.

Deliveries by market area:

Delivered Units	Year-to-Date		Change
	2006	2005	
<b>Volvo Trucks</b>			
Europe	39 072	34 253	14%
Western Europe	31 297	28 772	9%
Eastern Europe	7 775	5 481	42%
North America	31 223	26 702	17%
South America	6 388	6 681	-4%
Asia	5 842	15 020	-61%
Middle East	2 829	12 203	-77%
Other Asia	3 013	2 817	7%
Other markets	2 812	2 710	4%
<b>Total Volvo Trucks</b>	<b>85 337</b>	<b>85 366</b>	<b>0%</b>

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